

ISDH Hospital Fiscal 2003 Report and Statistical Comparison

Hospital: Johnson Memorial Hospital

Year: 2003 City: Franklin Peer Group: Medium

Statement One: Summary of Revenue and Expenses

| 1. Gross Patient Service Revenue | | 4. Operating Expenses | |
|-------------------------------------|---------------|-------------------------------------|--------------|
| Inpatient Patient Service Revenue | \$45,761,945 | Salaries and Wages | \$25,328,465 |
| Outpatient Patient Service Revenue | \$56,988,053 | Employee Benefits and Taxes | \$5,696,566 |
| Total Gross Patient Service Revenue | \$102,749,988 | Depreciation and Amortization | \$3,449,108 |
| 2. Deductions from Revenue | | Interest Expenses | \$4,009 |
| Contractual Allowances | \$40,168,035 | Bad Debt | \$4,807,864 |
| Other Deductions | \$253,498 | Other Expenses | \$3,184,692 |
| Total Deductions | \$40,412,533 | Total Operating Expenses | \$62,813,899 |
| 3. Total Operating Revenue | | 5. Net Revenue and Expenses | |
| Net Patient Service Revenue | \$62,328,465 | Net Operating Revenue over Expenses | \$3,652,382 |
| Other Operating Revenue | \$4,137,816 | Net Non-operating Gains over Losses | \$1,833,622 |
| Total Operating Revenue | \$66,466,281 | Total Net Gain over Loss | \$5,258,103 |

| 6. Assets and Liabilities | |
|---------------------------|--------------|
| Total Assets | \$80,248,000 |
| Total Liabilities | \$80,248,000 |

| Statement Two: Contractual Allowances | | | |
|---------------------------------------|-----------------------|------------------------|-----------------------------|
| Revenue Source | Gross Patient Revenue | Contractual Allowances | Net Patient Service Revenue |
| Medicare | \$42,489,983 | \$26,930,228 | \$15,559,755 |
| Medicaid | \$7,649,656 | \$5,131,421 | \$2,518,235 |
| Other State | \$0 | \$0 | \$0 |
| Local Government | \$0 | \$0 | \$0 |
| Commercial Insurance | \$52,610,359 | \$8,359,884 | \$44,250,475 |
| Total | \$102,749,988 | \$40,421,533 | \$62,328,465 |

| Statement Three: Unique Specialized Hospital Funds | | | |
|--|--|---------------------------------------|--|
| Fund Category | Estimated Incoming Revenue from Others | Estimated Outgoing Expenses to Others | Net Dollar Gain or Loss after Adjustment |
| Donations | \$0 | \$0 | \$0 |
| Educational | \$61,545 | \$59,513 | \$2,032 |

| | | | |
|----------|-----|-----|-----|
| Research | \$0 | \$0 | \$0 |
|----------|-----|-----|-----|

Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 0

| Statement Four: Costs of Charity and Subsidized Community Benefits | | | |
|---|-----------------------------------|------------------------------------|---------------------------------------|
| Category | Estimated Incoming Revenue | Estimated Outgoing Expenses | Unreimbursed Costs by Hospital |
| Charity | \$21,428,678 | \$21,478,859 | (\$50,181) |
| Community Benefits | \$0 | \$0 | \$0 |

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

| PERFORMANCE INDICATOR | METHODOLOGY | THIS HOSPITAL'S RESULTS | PEER GROUP AVERAGE |
|---|---|--|-----------------------------------|
| 1. # of FTE's | Number of Full Time Equivalents | 582 | 645 |
| 2. % of Salary | Salary Expenses divided by Total Expenses | 39.9% | 39.7% |
| 3. Average Daily Census | Patient Days divided by annual days (365 days) | 36.4 | 58.6 |
| 4. Average Length of Stay | Number of Patient Days divided by the Number of Discharges | 3.6 | 4.3 |
| 5. Price for Medical/Surgical per stay | Total Medical/Surgical charges divided by Medical/Surgical discharges | \$12,862 | \$4,378 |
| 6. Gross Price per Discharge | Gross Inpatient Revenue divided by the Total Discharges | \$12,292 | \$11,927 |
| 7. Outpatient Revenue Percentage | Outpatient Revenue divided by the Gross Total Revenue | 55.5% | 52.3% |
| 8. Gross Price per Visit | Gross Outpatient Revenue divided by the Total Outpatient Visits | \$625 | \$847 |
| 9. % of Medicare | Medicare Revenue divided by the Gross Patient Revenue | 41.4% | 43.1% |
| 10. % of Bad Debt | Bad Debt Expense divided by the Gross Operating Expenses | 7.7% | 5.5% |

| | | | |
|------------------------|---|---------------|---------------|
| 11. Charity Allocation | Unreimbursed costs of providing services to patients under adopted charity policy | (\$1,315,984) | (\$1,065,673) |
| 12. Net Margin | Excess of Revenue over Expenses divided by the Total Operating Revenue | 5.5 | 5.0 |

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.